by Jeff McMillan

Head of Firmwide AI @

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Quality content retrieval has become the new battleground for organizations: As foundational models edge toward relative parity, differentiation now depends on how effectively firms can harness their own intellectual capital to generate insights and value. This shift has accelerated interest in dynamic retrieval, hybrid semantic and structured search, metadata-aware retrieval, and alternatives to traditional vector databases.

by Jeff McMillan

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"Trust layers" are maturing and becoming mandatory: Across 2025, enterprises adopted robust governance frameworks, risk-based scoring methodologies, sophisticated evaluation techniques, operational guardrails, and comprehensive monitoring infrastructures.

Organizations are coming to recognize that Al cannot scale without a strong trust foundation; trust architecture is becoming as essential as the models themselves.

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The agents are coming: All is transitioning from simple Q&A chatbots to autonomous, multi-step agents capable of filing tickets, writing and validating code, summarizing meetings and initiating follow-up actions, conducting research, and orchestrating complex business workflows. This is the point at which genuine productivity gains began to materialize.

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Al is emerging as a coordination technology: 2025 revealed something unexpected: Al did more than automate tasks—it improved the way people collaborate. Al began to function as a meeting participant, a project manager, an arbiter of conflicting information, and a translator across teams. The result was a meaningful reduction in organizational friction, not just individual workload.

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And perhaps most importantly, enterprises have realized that "Al literacy" is the new digital literacy: The competitive gap widened sharply between organizations that invested in Al fluency for their employees and those that did not. The ability of the workforce to understand, oversee, and creatively leverage Al has become a defining differentiator.